

Particulars

About Your Organisation

Organisation Name

Protoil Marketing SA

Corporate Website Address

www.protoil.ch

Primary Activity or Product

- Supply Chain Associate
-

Related Company(ies)

No

Membership

Membership Number	Membership Category	Membership Sector
9-1382-15-000-00	Associate	Supply Chain Associate

Supply Chain Associate

Operational Profile

1.1. What are the main activities of your organisation?

we are Distributor of Food ingredients and are representing FrieslandCampina Kievit in our market.

1.2. Activities undertaken to promote sustainable palm oil, the RSPO and/or members in the reporting period

we have a warehouse in Basel and are delivering fat powder to the Swiss Food industry. Some of the fat powders contain palm oil, others contain coconut oil, soy oil, rapeseed oil or sun flower oil. We are visiting our customers and are providing them what they need in their applications. We are providing them full documentary for quality assurance.

1.3. Do you have any collaborations with the industry players/private sector to support them in the market transformation towards CSPO?

Yes

If yes, please give details:

yes, as we are representing FC-Kievit in our market we did an important job to convince them to use more RSPO oil in their compounds as our Swiss customers are very sensitive in this matter. Swiss customers / users will not longer use conventional palm oil because this harms the tropical forest.

If not, please explain why:

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1.4. Did members of your staff participate in RSPO working groups/taskforces in the reporting period?

No

1.5. What percentage of your organization's overall activities focus on palm oil?

10

1.6. How is your work on palm oil funded?

we are selling 60 metric tones of palm oil per year, including all the emulsifiers of the topping bases from Kievit. We are buying from them the palm based fat powders on our risk and are re-selling it to the industry here in Switzerland. From each lot we keep a certificate of analysis with which we can trace back all our purchases / deliveries. From each fat powder we have the precise recipe with all the amounts of every single ingredient.

Actions for Next Reporting Period

2.1. Outline actions that will be taken in the coming year to promote sustainable palm oil.

we see all our customers physically from time to time and try to convince them to buy our palm oil based fat powders and topping bases. we deliver them the necessary documents and certificates and make sure that we REPLY to all relevant questions. We try to convince them to use RSPO based products as the palm tree is a wonderful, healthy and cost efficient plant.

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

we explain customer that the palm tree is a very efficient plant if you look at what can be harvested by hectare. No other plant can provide this performance. Furthermore we communicate that we have all the necessary RSPO certificates.

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

Yes

Robust:

Yes

Simpler to Comply to:

Yes

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We are reading all the available articles in newspapers and Internet in order to be up to date. From our customers we also get valuable Information about this subject. Furthermore we have regular contact with our producers FC-Kievit about all relevant Topics.

4 Other information on palm oil (sustainability reports, policies, other public information)

See Information from RSPO itself. See Information from the Magazine "the world of food ingredients" FIE every 2nd year Vitafoods in Geneva
